## January 2024 Financials

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## Executive Summary

- As of $1 / 31 / 24$ the year end cash projection for BCS is $\$ 6.6 \mathrm{M}$, ahead of budget by $\$ 199,000$. The Days of Cash projection is 182 days. While we have made a few forecast updates this month, the financial picture for the school continues to remain positive!
- Revenue
- We are in the process of moving funds to the BCS Legacy Foundation. Roughly \$54,000 was transferred in January and another \$100K will be moved at year end.
- Our full year forecast has improved by about $\$ 58 \mathrm{~K}$ due to increased reimbursements for student transportation and food service. It is worth noting that the transportation revenue helps offset the cost of our vans and bus!


## Executive Summary

- We've made a slight downward adjustment to our revenue forecast for miscellaneous and transportation (AFIA billing) revenue for the full year.
- Expenses
- As noted in previous monthly reports, we are running ahead of budget on salaries/benefits due to investments made in full time staff for facilities and transportation.
- In general, other expenses are in-line with budget expectations.
- Net Income before extraordinary expenses is $(\$ 430,324)$. That deficit is being offset by cash flow adjustments (grant receivables), resulting in positive cash flow at year end.
- Finally, we've started the FY25 budget process, including some detailed subbudgets (Pre-K, K-8, Extended Care, Transportation, Summer School) where we can track the total return of investment in these areas.


## Key Performance Indicators

## Days of Cash

Cash balance at year-end divided by average daily expenses


182 DAYS OF CASH AT YEAR'S END
The school will end the year with 182 days of cash. This is above the recommended 60 days

## Gross Margin

Revenue less expenses, divided by revenue

-4.0\% GROSS MARGIN
The forecasted net income is $\$ 508 \mathrm{k}$, which is $\$ 467 \mathrm{k}$ below the budget. It yields a $-4.0 \%$ gross margin.

## Fund Balance \%

Forecasted Ending Fund Balance / Total Expenses


The school is projected to end the year with a fund balance of $\$ 6,347,543$. Last year's fund balance was \$6,855,557.

## DSCR

Amount of cash flow available to meet annual interest and principal payments on debt


## DSCR IS 1.28

Debt Service Coverage Ratio is defined by the school's bank covenants.

## Cash Forecast

182 Days of Cash at year's end

We forecast the school's year ending cash balance as $\mathbf{\$ 6 . 6 m}$, $\$ 199 \mathrm{k}$ above budget.


## Forecast Overview



Year-To-Date Annual Forecast

| Revenue | Actual | Budget | Variance | Forecast | Budget | Variance | Remaining |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |
| Local Revenue | 795,869 | 673,610 | 122,259 | 1,194,914 | 1,181,116 | 13.798 |  | 399,045 |
| State Revenue | 5,235,226 | 4,891,863 | 343.363 | 9,152,964 | 9,361,710 | $(208,747)$ |  | 3,917.738 |
| Federal Revenue | 760,491 | 862,565 | $(102,073)$ | 1,668,653 | 1,668,046 | 607 |  | 908,162 |
| Private Grants and Donations | 156,491 | 400,000 | (243,509) | 500,000 | 500,000 | (0) |  | 343.509 |
| Earned Fees | 77,088 | 105,610 | $(28,522)$ | 104,727 | 191,760 | (87,033) |  | 27,639 |
| Total Revenue | 7,025,165 | 6,933,647 | 91,518 | 12,621,258 | 12,902,633 | $(281,374)$ | 1 | 5,596,093 |
| Expenses |  |  |  |  |  |  |  |  |
| Salaries | 4,282,634 | 4,278,200 | $(4,434)$ | 7,502,319 | 7,334,057 | $(168,262)$ |  | 3,219,686 |
| Benefits and Taxes | 1,170,238 | 1,212,017 | 41,779 | 2,079,404 | 2,077,744 | $(1,660)$ |  | 909,166 |
| Staff-Related Costs | 78,706 | 83,049 | 4.343 | 142,369 | 142,369 | 1 |  | 63,663 |
| Rent | 52,000 | 51,333 | (667) | 88,000 | 88,000 | (0) |  | 36,000 |
| Occupancy Service | 372,411 | 372,087 | (324) | 637,864 | 637,864 | 0 |  | 265,453 |
| Student Expense, Direct | 244,244 | 362,619 | 118,375 | 590,553 | 621,632 | 31,079 |  | 346,309 |
| Student Expense, Food | 123.369 | 175,000 | 51,631 | 300,000 | 300,000 | 0 |  | 176,631 |
| Office \& Business Expense | 587,875 | 699.338 | 111,463 | 1,244,972 | 1,198,865 | $(46,106)$ |  | 657,096 |
| Transportation | 52,494 | 72,917 | 20,423 | 125,000 | 125,000 | (0) |  | 72,506 |
| Total Ordinary Expenses | 6,963,971 | 7.306,560 | 342.589 | 12,710,481 | 12,525.532 | (184.949) |  | 5.746,510 |
| Interest | 205.728 | 180,012 | $(25,716)$ | 308,592 | 308,592 | 0 |  | 102,864 |
| Facility Improvements | 110,200 | 64,167 | $(46,033)$ | 110,200 | 110,000 | (200) |  | - |
| Total Extraordinary Expenses | 315.928 | 244,178 | $(71,749)$ | 418,792 | 418,592 | (200) |  | 102,864 |
| Total Expenses | 7,279,899 | 7,550,739 | 270,840 | 13,129,273 | 12,944,124 | $(185,149)$ | 2 | 5,849,374 |
| Net Income | $(254,734)$ | $(617,092)$ | 362,358 | $(508,015)$ | $(41,491)$ | $(466,524)$ | (3) | $(253,281)$ |
| Cash Flow Adjustments | 557,881 | - | 557,881 | 598,232 | - | 598,232 | 4 | 40,350 |
| Change in Cash | 303,147 | $(617,092)$ | 920,239 | 90,217 | $(41,491)$ | 131,708 | 5 | $(212,931)$ |

## (1) REVENUE: \$281K BEHIND

\$253.2k for a prior year adjustment + less than budgeted earned fees (misc revenue and transportation revenue)

## (2) EXPENSES: \$185K BEHIND

Primarily tied to salaries/benefits where an investment was made this year to bring janitorial and transportation services in house

## (3) NET INCOME: \$467K behind

(4) CASH ADJ:\$598K AHEAD

5 NET CHANGE IN CASH:
\$132K AHEAD


## Assets

Current Assets

| Cash | $6,466,923$ | $6,770,071$ | $6,557,140$ |
| :--- | ---: | ---: | ---: |
| Accounts Receivable | 836,483 | 66,194 | 60,503 |
| Other Current Assets | 41,565 | 0 | 25,716 |
| Total Current Assets | $7,344,972$ | $6,836,265$ | $6,643,359$ |
| Total Assets | $\mathbf{7 , 3 4 4 , 9 7 2}$ | $\mathbf{6 , 8 3 6 , 2 6 5}$ | $\mathbf{6 , 6 4 3 , 3 5 9}$ |


| Liabilities and Equity |  |  |  |
| :---: | :---: | :---: | :---: |
| Liabilities |  |  |  |
| Current Liabilities |  |  |  |
| Other Current Liabilities | 63.565 | 3.190 | 63.565 |
| Accounts Payable | 193,598 | 0 | 0 |
| Total Current Liabilities | 257,163 | 3.190 | 63,565 |
| Total Long-Term Liabilities | 0 | 0 |  |
| Total Liabilities | 257,163 | 3,190 | 63,565 |
| Equity |  |  |  |
| Unrestricted Net Assets | 7,087,809 | 7,087,809 | 7,087,809 |
| Net Income | 0 | -254,734 | -508,015 |
| Total Equity | 7,087,809 | 6,833,075 | 6,579,794 |
| Total Liabilities and Equity | 7,344,972 | 6,836,265 | 6,643,359 |

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## QUESTIONS?

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